

August 2013

Price quote for:

**Pole Mounted Inspection Camera System**

Vendor Name: **Titan Machinery Inc**  
 Contact Person: **Andrew Bethel**  
 Street Address: **6340 County Rd 101 E**  
 P.O. Box:  
 City, State, Zip: **Shakopee, MN 55379**  
 Phone #: **952-445-5400**  
 Toll Free #: **800-795-9274**  
 Fax #: **952-445-0365**  
 Email Address: [andy.bethel@titanmachinery.com](mailto:andy.bethel@titanmachinery.com)

Spec #	Information Requested	Answer
	<b>MAKE AND MODEL:</b>	RapidView IBAK PANORAMO® SI Digital 360° Manhole Inspection System. Price includes delivery training and setup of equipment.
4.0		
	<b><u>POLE MOUNTED SYSTEM:</u></b>	
	Camera type	(2) 185° PANORAMO Digital Cameras
	Resolution	500 lines resolution on 360° view, 3000 lines of resolution on unfolded view, measurement to .5 inch in Geometric view
	Zoom	40x digital
	Focus	Automatic
	Iris	Automatic
	Shutter	n/a
	Sensitivity	n/a
	Submersible/depth	16 feet
	Lighting type	High intensity xenon strobes
	Pole material	Lowered by fiber optic cable
	Warranty	1 year manufacturer's parts and labor

**STATE OF MINNESOTA PRICE SCHEDULE**  
**(Typed Responses Required)**

August 2013

**VENDOR NAME**

Titan Machinery Inc.

**MAKE AND MODEL**RapidView IBAK PANORAMO® SI  
Digital 360° Manhole Inspection System

<b>Spec #</b>	<b>Description</b>	<b>Qty</b>	<b>Price</b>	<b>Subtotal</b>
<b>4.0</b>	<b><u>Price for base unit:</u></b>		<b>\$ 147,032.00</b>	<b>\$ -</b>
<b>4.10</b>	<b><u>Push Rod Options</u></b> Use this section to offer push rod options. Number items starting with 4.11, 4.12, etc. Use as many numbers as you need.			
4.11				\$ -
4.12				\$ -
<b>4.20</b>	<b><u>Camera Options</u></b> Use this section to offer camera options. Number items starting with 4.21, 4.22, etc. Use as many numbers as you need.			
4.21				\$ -
4.22				\$ -
<b>4.30</b>	<b><u>Lighting Options</u></b> Use this section to offer lighting options. Number items starting with 4.31, 4.32, etc. Use as many numbers as you need.			
4.31				\$ -
4.32				\$ -
<b>4.40</b>	<b><u>Controller/Recorder Options</u></b> Use this section to offer controller/recorder options. Number items starting with 4.41, 4.42, etc. Use as many numbers as you need.			
4.41				\$ -
4.42				\$ -
<b>4.5</b>	<b><u>Other Push Rod Camera Options</u></b> Use this section to offer push rod camera options. Number items starting with 4.51, 4.52, etc. Use as many numbers as you need.			
4.51				\$ -
4.52				\$ -
<b>4.60</b>	<b><u>PERFORMANCE OPTIONS</u></b> Use this section to offer performance & extended warranty options. Number items starting with 4.61, 4.62, etc. Use as many numbers as you need.			
4.61				\$ -
4.62				\$ -
<b>4.70</b>	<b><u>EXTENDED WARRANTY OPTIONS</u></b>			

**STATE OF MINNESOTA PRICE SCHEDULE**  
**(Typed Responses Required)**

August 2013

Use this section to offer performance/warranty options,  
 number these items starting with 9.1, 9.2, 9.3, etc.

(Specify years, miles or hours extended term covers.)

4.71 



 Price:

5.0 **VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMEN**

See Solicitation Special Terms and Conditions.

**DEDUCT** cost per Used Hour from the original Contract Price

5.1 **DISCOUNT OFF LIST PRICE FOR RELATED PARTS**

**AND ACCESSORIES** (See Special Terms and Conditions

**Price List Date and Number**

5.2 **NEW EQUIPMENT RENTAL PROGRAM**

If rental programs are available on the new equipment  
 offered, with the option to purchase, list the  
 hourly/weekly/monthly rental rate. Indicate the percent  
 of

rental fee paid by the purchaser that will be applied to  
 the purchase price. See Solicitation Special Terms &  
 Conditions.

**Hourly Rental Rate:**

**Weekly Rental Rate:**

**Monthly Rental Rate:**

**Percent (%) of Rental Fee applied to purchase price:**

5.3

5.4